Subject: REQUEST FOR QUOTATION – Reference No. SGE50017Q0118

The Regional Procurement Support Office (RPSO) Frankfurt hereby requests a price quotation VMware VSphere licenses on behalf of the Information Management Office at the US Consulate Frankfurt, Germany

Request for Price Quote – Brand name only (see attached Justification and Approval for Other than Full and Open Competition (JOFOC))

Line	Description	quantity
item		
001	VMware vSphere Standard (v.6) license	6 each
002	VMware Support and Subscription Production - with	6 each
	3 years support – for VMware vSphere	
003	VMware vCenter Server Standard for vSphere 6	1 each
004	VMware Support and Subscription Production –	1 each
	with 3 years support – for vMware vCenter Server	
005	VMware vCenter Site Recovery Manager Enterprise	4 each
	6 with 4 packs if 25 VMs each (100 VMs total)	
006	Vware Support and Subscription Production – with	4 each
	3 years support – for VMware Site Recovery	
	Manager	

Quotations shall include the following:

- a. Item prices
- b. Applicable VAT
- c. Confirmation that quote is valid for 60 days
- d. DUNS number and proof of SAM registration
- e. Any other information which may be required for the particular items quoted, e.g. warranty.

'Clauses for Purchase Orders and Blanket Purchase Agreements Awarded - Commercial Items' are part of this RFQ and can be found on the internet under: <a href="https://de.usembassy.gov/business/rpso-procurement-acquisitions/">https://de.usembassy.gov/business/rpso-procurement-acquisitions/</a> section 'Terms and Conditions'.

This requirement is being competed utilizing Simplified Acquisition Procedures. If the successful quote exceeds the Simplified Acquisition Threshold, the Government will be using the Simplified Procedures for Certain Commercial Items at FAR 13.5.

Quotations shall be submitted by COB Thursday, September 21, 2017 by E-mail to: Wencke Jacobsen, email: <u>JacobsenW@state.gov</u> with copy to <u>FrankfurtRPSO@state.gov</u>

IMPORTANT: In order to receive an award, all vendors must be registered in the SAM database. For more information, please visit the SAM website at <a href="www.sam.gov">www.sam.gov</a>. Vendors who are not registered in SAM <a href="may not receive awards">may not receive awards</a>.

Sincerely,

[original signed]
Fabiola Bellevue
Contracting Officer, RPSO

#### SOLE SOURCE JUSTIFICATION FOR SIMPLFIED ACQUISITIONS FAR Part 13.106-1

#### 1. Identification of the agency and the contracting activity:

In accordance with Federal Acquisition Regulation (FAR) 13.106-1 in accordance with 41 U.S.C. 1901 or the authority of 41 U.S.C. 1903, the Office of Acquisition Management proposes to award a purchase order for **VMware software** on the basis of other than full and open competition for on behalf of Information Management Office Frankfurt, Germany. The total estimated cost is \$86,554.62.

### 2. The nature and/or description of the action being approved.

Award of a Firm Fixed-Priced Purchase Order

## 3. A description of the supplies or services required to meet the Department's needs.

The requirement is to provide

- 6x VMware vSphere 6 standard license
- 6x VMware support subscription for vSphere standard 3 years
- 1x VMware vCenter Server 6 standard license
- 1x VMware support subscription for vCenter standard 3 years
- 4x VMware Site Recovery Manager 6 Enterprise license
- 4x VMware support subscription for Site Recovery Manager 3 years

to the US Consulate Frankfurt at a total cost of \$86,554.62.

ISC Frankfurt needs these additional VMware vSphere licenses, because we have more servers that we use for virtualization. Furthermore ISC Frankfurt is expanding their data center and is hosting regional applications from EUR-IO such as eContacts and eMBC. These are mission critical applications that require minimum downtime as the entire EUR bureau is using them. In order to minimize downtime for these applications ISC Frankfurt is hosting a backup site. The Site Recovery Manager allows for the hosting of a backup site. The virtual servers will be replicated from the primary site to the backup site. If there is disruption or outage on the primary site the users will automatically be redirected to the backup site with minimum downtime.

# 4. An identification of the statutory authority permitting other than full and open competition:

41 U.S.C. 1901 and FAR 13.106-1(b)(1) brand name only.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the action require use of the authority cited.

ISC Frankfurt is operating a data center based on VMware products. VMware is the pioneer in virtualization and an innovator in cloud and business mobility. Using VMware will allow ISC Frankfurt to run, manage, connect and secure applications across clouds and devices in a common operating environment. Using virtualization products from other vendors would create more complexity as well as incompatibilities with our existing systems which are all based on VMware products.

6. A description of the efforts made to ensure that offers are solicited from as many potential sources as is practicable, include whether a notice was or will be publicized as required by Subpart 5.2 and, if not, which exception under 5.202 applies.

A Request for Quotation will be posted on the official RPSO site on the Mission Germany website.

7. A determination by the contracting officer that the anticipated cost to the Government will be fair and reasonable.

Fair and reasonable prices will be determined by competition. RPSOFR expects that a sufficient number of price quotations will be received, so that a fair and reasonable price may be determined by comparison of the quotes received.

8. A description of the market research conducted (per FAR Part 10) and the results or a statement of the reason market research was not conducted.

The requiring office didn't conduct a market survey since open and full competition between VMware dealers will be conducted by RPSO. The Requesting Office did get a price quote from a software company for the purpose of cost estimation.

9. Any other facts supporting the use of other than full and open competition such as:

None.

10. A listing of the sources, if any, that expressed, in writing, an interest in the acquisition.

Vendor CDWG submitted a quote to the Requesting Office.

11.	A statement of any actions the agency will take to remove or overcome any future barriers to competition before any subsequent acquisition for the supplies or services required.		
	None.		
	CERTIFICATIONS		
TECHNICAL AND REQUIREMENTS CERTIFICATION AQM QA Plan I certify that this justification is accurate and contains complete data necessary to support the recommendation for other than full and open competition.			
SIGN	ATURE:		
Peter F Compt	F. Martin Date uter Management Specialist, ISC can Consulate General, Frankfurt		
CONTRACTING OFFICER CERTIFICATION AQM QA Plan I certify that this submission is accurate to the best of my knowledge, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.			
SIGNA	ATURE:		
Fabiola Contra Office	a Bellevue Date acting Officer of Acquisition Management U/AQM – RPSO-FR)		